## Meet The Broker, Andika Duncan

With a passion for real estate, I have realized that what most sellers want the most is what almost all agents are lacking the most, which is to help them prepare the home for sale.

I took horrible pictures of my own listings at the beginning of my career, and I had a hard time communicating to my sellers that the home needed improvements before listing to maximize the profits.

I had a listing I couldn't sell for the longest time, so I hired a professional photographer. After I uploaded the new photos, it sold right away... and I actually saw how those pictures were

I immediately started to study HRD photography and I bought a wide angle lens. I learned quickly and my photos became pretty good after a short while.

I started to get requests from fellow agents and soon after that, I opened my photography business. I took more classes to perfect my skills. I also invested in a 3D camera and started to offer 3D Matterport tours to my agent clients and my sellers.

Taking hundreds of photos a week, I found out that sellers needed guidance. When I go to a photo shoot, agents and sellers are looking at me for suggestions. So I started to study staging.

Becoming a real estate broker has allowed me to help other agents and many homeowners to sell their homes faster and for more money. My mission is to inspire and teach agents to create stunning listings and provide excellent services to our clients. I want to share my gifts and talent with my agents, and help you become the Star real estate agent that you are!

Join Showstopper Realty today!

# TO LEARN MORE ABOUT JOINING SHOWSTOPPER REALTY, VISIT

www.ShowstopperRealty.com/Agents or call (214) 495-1951



### PHOTOGRAPHY

### 3D VIRTUAL TOURS









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**TWILIGHT** 

STAGING

# When Competing Against Over 15,000 Agents in Texas, It's Simple:

### **DIFFERENCIATE!**

# **Showstopper Realty is helping agents stay ahead of the competition!**

We provide our sellers and agents with top-notch technology and presentation. The listing Enhancement Overview on realtor.com points out the following ranking factors:

Virtual Tour: 30%

**Photo Count > 30:** 40%

**Property Description:** 30%



Studies show buyers are 95% more likely to contact an agent if they view a 3D tour and Virtual Reality. And you're sure to impress your sellers!

Showstopper Realty provides 3D Matterport Virtual Tours and professional real estate photography to all of our sellers regardless of the size and price of the property, and it's FREE of Charge to you, the agent!

Most agents struggle paying for all of the marketing and photography services upfront. The cost can really add up to thousands of Dollars, and sellers are demanding!

Showstopper Realty provides you with 100% of the perfect presentation tools, so your sellers may net a higher amount, and you make higher commissions.

### You will also get more referrals from happy clients!

We have a professional video studio for your agent video production. Are you a new agent? No problem, you will instantly become a pro! - and it does not cost you a thing!

### MARKETING

Top Listing Exposure
Free e-Blasts
Social Media Advertising
Social Media Content Generation
Free Print Marketing Design
Free Headshots
Low Cost Printing

#### **TECHNOLOGY**

Agent Website
Company Email
Work from Home!
Online On-Demand Classes
FREE 3D Virtual Tours
FREE HDR Wide Angle Photos
FREE Customized Property Videos

### **AGENT SUPPORT**

Full Broker Support
NO FRANCHISE FEES
Low Transaction Fee
Keep 100% Commission
One-on-One Mentorship
Personal Career Coaching
Designs for everything



